# Business Administration. B.S. *major* Indigenous Nations and Marketing Emphasis

Students majoring in Business Administration are advised to complete at least one course in Psychology, Sociology, or Anthropology as part of their liberal education requirements.

Required Credits: 68 Required GPA: 2.25

### I REQUIRED BASIC CORE COURSES

### COMPLETE THE FOLLOWING COURSES:

- ACCT 2101 Principles of Accounting I (3 credits)
- ACCT 2102 Principles of Accounting II (3 credits)
- BUAD 2220 Legal Environment (3 credits)
- BUAD 2231 Business Statistics I (3 credits)
- BUAD 2280 Computer Business Applications (3 credits)
- BUAD 3223 Operations Management (3 credits)
- BUAD 3351 Management (3 credits)
- BUAD 3361 Marketing (3 credits)
- BUAD 3381 Management Information Systems (3 credits)
- BUAD 3771 Financial Management (3 credits)
- BUAD 4559 Strategic Management (3 credits)
- BUAD 4600 Senior Seminar: Business Administration (1 credit)
- ECON 2000 Markets and Resource Allocation (3 credits)
- ECON 2100 Macroeconomics and the Business Cycle (3 credits)
- MATH 1170 College Algebra (4 credits)

# ADDITIONAL REQUIRED COURSES

## COMPLETE THE FOLLOWING COURSES:

- BUAD 3567 Consumer Behavior (3 credits)
- BUAD 4467 Marketing Research (3 credits)
- INST 1107 Introduction to Turtle Island (3 credits)
- INST 3307 Ojibwe History (3 credits)
- INST 3317 Tribal Government and Leadership (3 credits)
- INST 4418 Federal Indian Law (3 credits)

### **RESTRICTED ELECTIVES**

# SELECT 2 COURSES FROM THE FOLLOWING WITH CONSENT OF ADVISOR:

- BUAD 3232 Business Statistics II (3 credits)
- BUAD 3467 Advertising Management (3 credits)
- BUAD 3568 Personal Selling (3 credits)
- BUAD 3569 E-Marketing (3 credits)
- BUAD 4468 Marketing Management (3 credits)

### SUGGESTED SEMESTER SCHEDULE FOR BUSINESS ADMINISTRATION, B.S. MAJOR, INDIGENOUS NATIONS AND MARKETING EMPHASIS

Freshman: All fields of emphasis

- Psychology, Sociology or Anthropology courses
- Liberal Education requirements

## Sophomore: All fields of emphasis

- ACCT 2101 Principles of Accounting I (3 credits)
- ACCT 2102 Principles of Accounting II (3 credits)
- BUAD 2220 Legal Environment (3 credits)
- BUAD 2231 Business Statistics I (3 credits)
- BUAD 2280 Computer Business Applications (3 credits)
- ECON 2000 Markets and Resource Allocation (3 credits)
- ECON 2100 Macroeconomics and the Business Cycle (3 credits)

Junior: All fields of emphasis

- BUAD 3223 Operations Management (3 credits)
- BUAD 3351 Management (3 credits)
- BUAD 3361 Marketing (3 credits)
- BUAD 3381 Management Information Systems (3 credits)
- BUAD 3771 Financial Management (3 credits)

### Senior: All fields of emphasis

• BUAD 4600 Senior Seminar: Business Administration (1 credit)

Sophomore: Indigenous Nations and Marketing Field of Emphasis

• INST 1107 Introduction to Turtle Island (3 credits)

Junior: Indigenous Nations and Marketing Field of Emphasis

- INST 3307 Ojibwe History (3 credits)
- INST 3317 Tribal Government and Leadership (3 credits)
- BUAD 3567 Consumer Behavior (3 credits)

Select two courses from the following list: (4000 level courses should be taken as a senior)

- BUAD 3232 Business Statistics II (3 credits)
- BUAD 3568 Personal Selling (3 credits)
- BUAD 4468 Marketing Management (3 credits)
- BUAD 3467 Advertising Management (3 credits)
- BUAD 3569 E-Marketing (3 credits)

#### Senior: Indigenous Nations and Marketing Field of Emphasis

- INST 4418 Federal Indian Law (3 credits)
- BUAD 4467 Marketing Research (3 credits)
- BUAD 4559 Strategic Management (3 credits)